

World Cargo Symposium 2010: Bounce Back – Rebuild the Future
Legal Track – Avoiding Liability During and After the Rebuild
March 08 – March 11, 2010
Vancouver, Canada

March 11, 2010

0830 – 0835

CHAIRMAN OPENING REMARKS

Mr. Thomas J. Whalen – Partner, Eckert Seamans Cherin Mellott

0835 – 0850

WELCOME ADDRESS

0850 – 0940

PANEL: BOUNCING BACK WITH LEGAL COUNSEL

Ms. Sarah Prosser – Managing Director, Legal and Regulatory affairs, FedEx
Mr. Juan Carlos Mencia – General Counsel, Lan Airlines
Mr. Marshall S. Sinick – Partner, Squire Sanders & Dempsey
Mr. Henning zur Hausen – Vice President Legal and political service, General Counsel, Lufthansa Cargo

Many airlines and forwarders are emerging from the economic crisis with outside-the-box innovative solutions, it's imperative that management embark on these endeavors hand-in-hand with legal counsel to avoid pitfalls, delays and worse exposure to liability. This panel will serve as a forum to share the experiences of both in-house counsel and outside counsel in some of the most progressive and flexible organizations in the air cargo industry.

0940 – 1030

PANEL: MANAGING THE FORWARDER/CARGO AGENT AND AIR CARRIER RELATIONSHIP

Mr. Thomas J. Whalen – Partner, Eckert Seamans Cherin Mellott
Mr. Holger Bürskens – Partner, Arnecke Siebold

In today's climate understanding the roles of the principal-agent relationship and the liability implications within the context of the International Conventions and local laws is key to minimizing unnecessary exposure to your organization. This panel of experts will point to key areas that both carriers and cargo intermediaries should be sensitive to when addressing the issue of how freight is tendered from shipper to carrier.

1030 – 1130

Networking break

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1130 – 1230

KEYNOTE/PANEL: THE IATA STANDARD GROUND HANDLING AGREEMENT

Mr. Colin Flynn – Senior Legal Counsel, IATA
Mr. James F. Brashear – Partner, Haynes and Boone
Prof. Wolf Müller - Rostin

The quality of your product is only as good as the people behind it, in the cargo world, we depend on the people loading, unloading, fueling, securing and handling the cargo and these services are typically performed under the contractual terms and conditions set forth in the IATA Standard Ground Handling Agreement. This panel will provide an explanation and history of this agreement and highlight some of the areas that are important to both carriers and forwarders.

1230 – 1400

Networking lunch